

DAOU DATA

Daoudata Company Profile



Overview

Technology Differentiator Value Creator

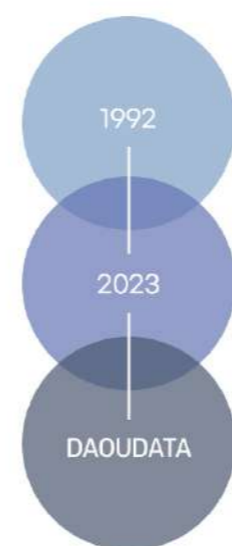
Doing great good to the world

Daou(多佑) means 'doing great good to the world,' showing our dedication to delivering innovation and better changes for our clients.

Founded	June 10th 1992
IPO (KOSDAQ)	Dec. 21st 1999
Revenue	189.9 Billion KRW
Operating Profits	70 B.KRW
Total Assets	461.9 B.KRW
Total Equities	196.5 B.KRW
Employees	166

(Period Ending Dec 31st, 2022, stand alone)

History



1992	DaouData Establishment Borland Distributor Agreement
1996	Microsoft Distributor Agreement
1998	Autodesk Distributor Agreement Adobe Distributor Agreement IBM Distributor Agreement
1999	Listed on KOSDAQ
2000	Designated as 'Certified Technical Support Center'
2003	Designated as Internationally Accredited Educational Institution
2004	Business Objects Distributor Agreement
2007	Sybase Distributor Agreement Quest Software Distributor Agreement
2009	WareValley Distributor Agreement
2010	HQ relocation in Digital Valley in Yongin-SI Website consulting business CoolService
2011	Exclusive Distributor Agreement with 'ESTsoft' Internet Disk', 'Secure Disk' Distributor Agreement with SOFTFORUM 'Xecure DB' Distributor Agreement with WareValley Data 'Chakra-S'
2012	Partner Agreement with Adobe Digital Marketing
2013	Merged of Star Van Korea / VAN Business Div Consulting Partner Agreement with Amazon Web Service
2014	Microsoft Partner Agreement (Azure/ADR) Microsoft Distributor Agreement (SPLA) Tax Refund Service (GTF/KTIS) Distributor Agreement Chaos Group Korea Dual VAN service for Daemyung Corporation VAN Service Agreement (Gyeongsang National University Hospital, Jeju National University Hospital, Gangneung Asan Hospital)
2015	Hyosung Information 'Hitachi Storage' Distributor Agreement 'CloudDoc' Distributor Agreement
2016	Acquisition Daou Pay Business Division from Daou Technology
2017	Clonix Distributor Agreement HQ relocation in Mapo-gu, Seoul
2018	VMware Distributor Agreement Citrix Distributor Agreement Sophos Distributor Agreement Nubo Distributor Agreement Hive IO Distributor Agreement NVIDIA Distributor Agreement
2020	Foxit Distributor Agreement
2021	Reallusion Distributor Agreement Kaspersky Distributor Agreement
2022	AVEVA Distributor Agreement AvePoint Distributor Agreement Epic Games (Twinmotion) Partner Agreement CSP Gold Partner Agreement Autodesk Gold Partner Agreement Merger & Acquisition of NICETAXREFUND inc KiwoomPay POS solution launching
2023	Autodesk Platinum Partner Agreement TeamViewer Distributor Agreement Ansys Distributor Agreement Chaos Distributor Agreement

Operation High Lights

Earnings, B/S Figures

DaouData has grown at CAGR 4% for last 5 years. Its revenue has increased from 167.1 Billion KRW to 189.9 Billion KRW while maintaining stable financial condition.



Earning Figures

(Unit : 100 M.KRW)

	2018	2019	2020	2021	2022	5yr CAGR
Total Assets	3,104	3,856	4,492	4,794	4,619	11%
Total equities	1,602	1,651	1,715	1,864	1,965	5%
Total Debt/Equity	94%	134%	162%	157%	135%	



Financial Status

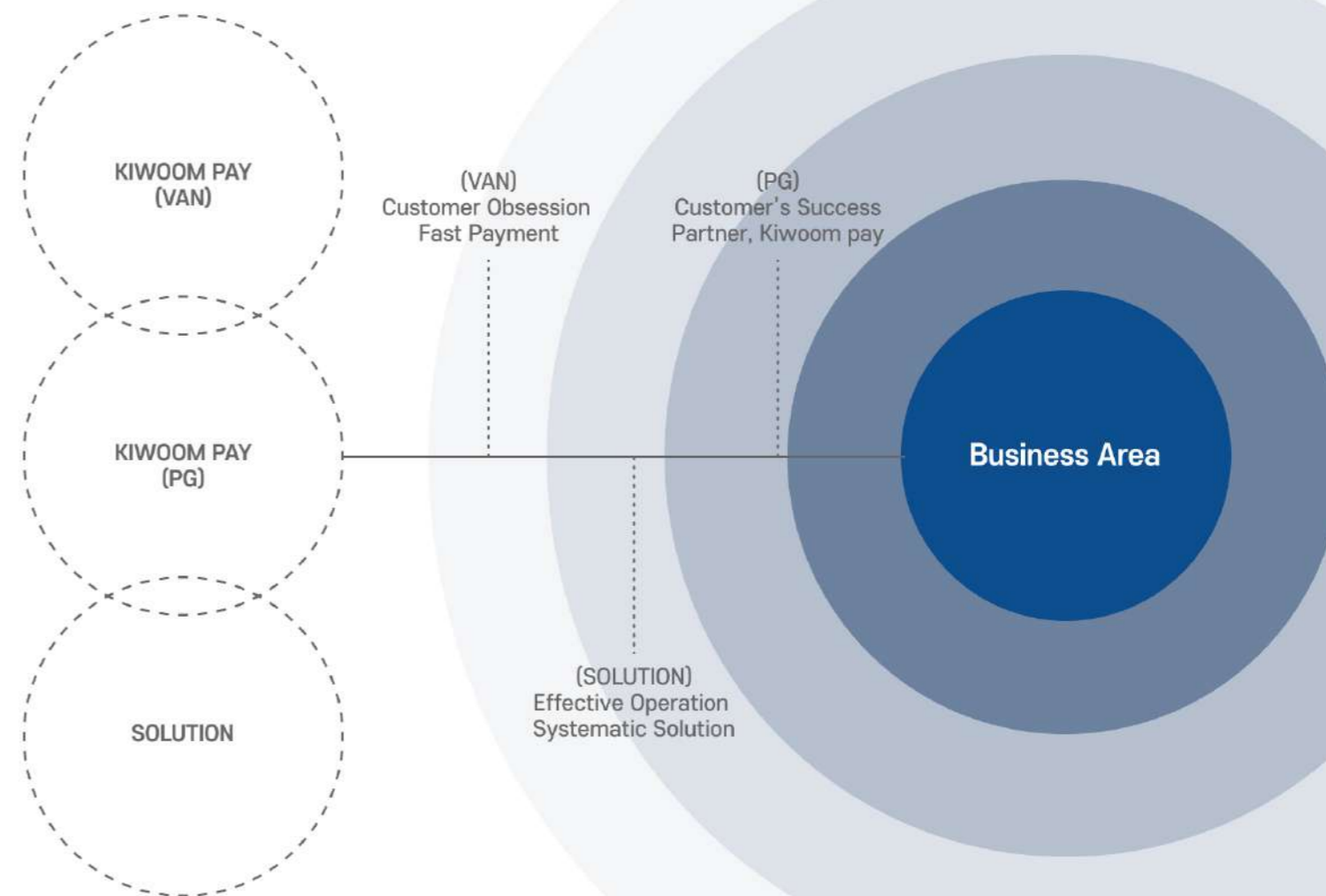
(Unit : 100 M.KRW)

	2018	2019	2020	2021	2022	5yr CAGR
Total Revenue	1,671	1,932	1,997	2,172	1,899	4%
Operating Profits	90	98	103	103	70	-5%
OP %	5.4%	5.1%	5.2%	4.7%	3.7%	

KIWOOM PAY(VAN) KIWOOM PAY(PG) SOLUTION

Business Area

Daoudata provides On/Offline payment service and SW solutions in CAD, virtualization, and security fields.



Kiwoom Pay VAN Business

VAN Service Overview

Full coverage for diverse payment types with stable and credible system supports our clients.

01

Overseas Card Integrated Device

- DCC (Dynamic Currency Conversion)
- TAX Refund
- AliPay
- WeChat Pay

02

Non-Disruptive/Disabled Payment Service

- Integrated System
- Real Time Monitoring
- Swift Nationwide A/S
- Strengthen Information protection

03

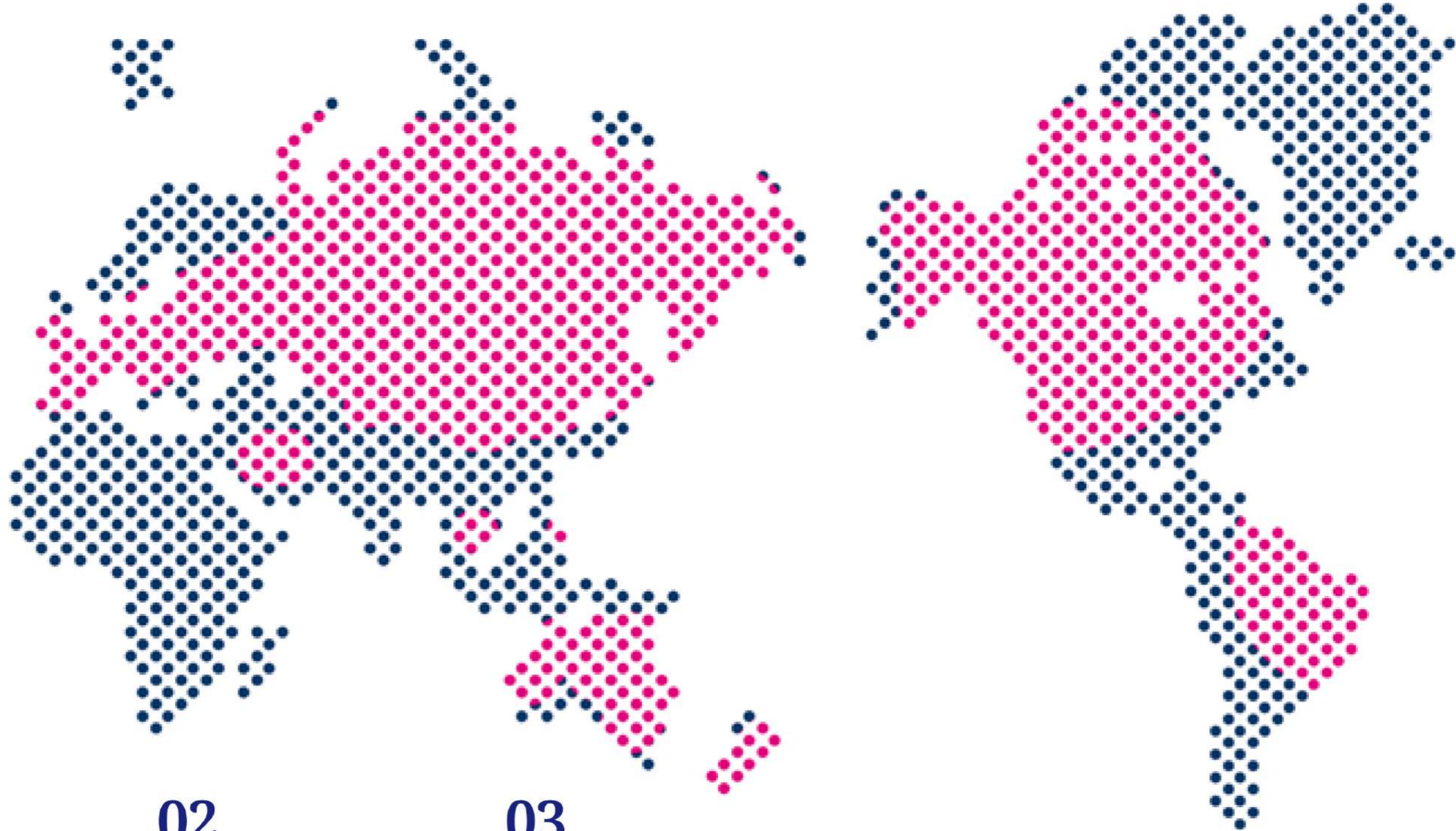
Additional Service

- Admin Page for clients
- Merchant Point Service
- POS Solution

Kiwoom Pay VAN Business

VAN Service Competence

DaouData's payment service for foreign visitors is one of the most differentiated service in addition to stable transaction system.



01

24 currencies available
(including Euro/US Dollar)

02

Compatible with WeChat Pay,
China #1 mobile payment platform

03

All-in-one device
from payment to tax refund

● Currencies accepted

Kiwoom Pay PG Business

PG Service Overview

Kiwoom Pay provides a variety of online payment methods safely and conveniently.

01

Credit Card

Supports payments with all local credit cards

02

E-wallet

Support major e-wallet payment services (NaverPay, Kakaopay, SamsungPay, Payco)

03

Phone Billing

Billing to monthly mobile service

04

Account Transfer

Real time account transfer service

05

Virtual Account

Issuing a one-time only bank account

06

Gift Certificates

Cash charging and payment services through gift certificates

07

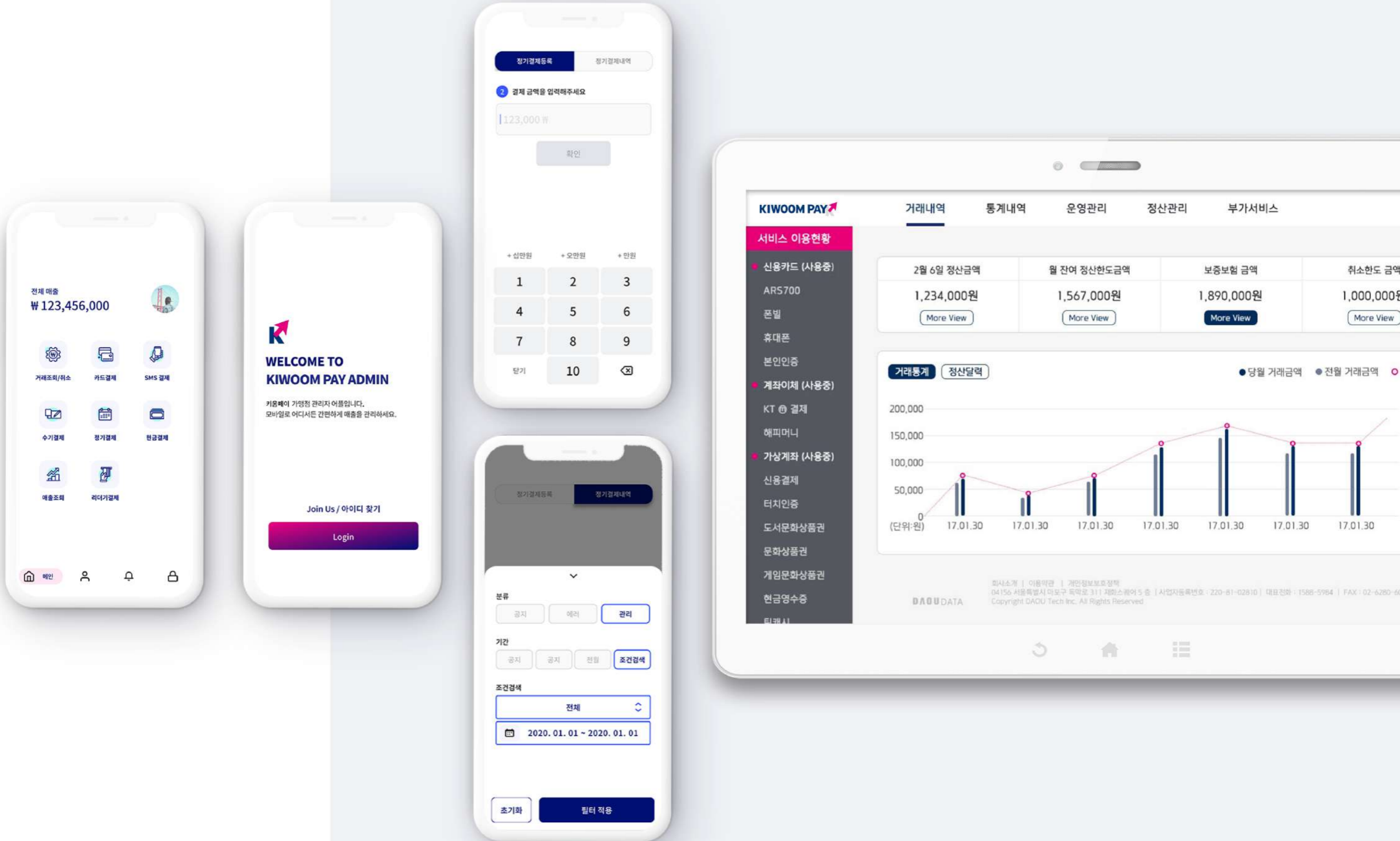
Integrated Authentication Services

Provides credit card/Kakao authentication service for personal verification

Kiwoom Pay PG Business

Admin Service Overview

Thru PC & Mobile Admin, you can efficiently manage sales reports and settlement schedules.



Solution Business

S/W Service Overview

As a proven software distributor, DaouData offers professional consulting and world-leading solution.

01

Partnership with about 20 Vendors

- Diverse Applications
- IT Consulting Service
- Optimum IT Service

02

Network with 1,123 Business Partners

- 580 partners for Software business
- 526 partners for cloud business
- 17 partners for hardware business

03

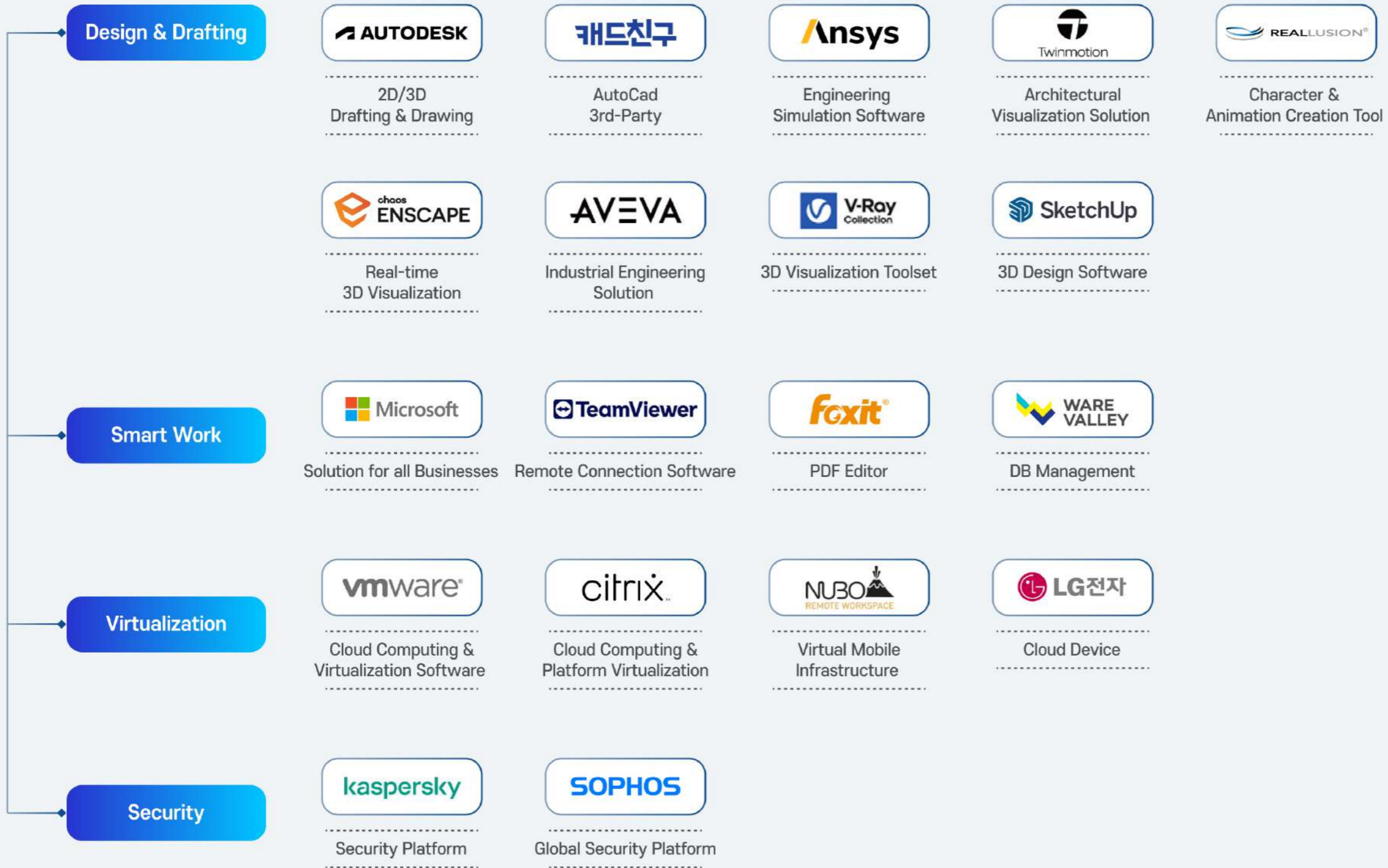
Broad Customer Coverage

- Enterprises (12,985)
- Public (434)
- Education (124)

Solution Business

S/W Service Competence

DaouData provides global and domestic's leading IT solution to customers in different industry sectors with in-house tech support and customer satisfaction teams.



DaouKiwoom Group

Group Profile

DaouKiwoom Group has been leading the fast development of Korea's IT and financial services since its establishment in 1986.

Vision

An on-line platform to create next generation lifestyle.

Mission

To design a new lifestyle through continuous imagination based on IT focused application platform services.

DaouKiwoom Group

Subsidiaries and affiliates

From its origin at IT industry, DaouKiwoom has grown in diverse business areas

IT



Payment service, IT solution

KOSDAQ



Marketing, eCommerce, IT services

KOSPI



First & NO.1 public certificate authority

KOSDAQ

GLOBAL BUSINESS



Email security and IT solution in Japan



Real estate management in China



Kiwoom Securities' / Investment's Indonesia operation



IT Service Company in Vietnam

FINANCE



No.1 online securities for 16 consecutive years

KOSPI



Equities, fixed income, infrastructure and real estate



Saving bank in Gyeonggi-do



Saving Bank in Seoul



Venture Capital



GA / Financial planning



Private equity



Credit-specialized Financial Company



NPL specialized Investment

CONTENTS & SERVICE



No.1 online job portal

KOSDAQ



Manpower outsourcing



Webtoon and web novel contents platform

KOSPI



Global premium webtoon platform



Global stock content distribution network (Getty Images Partner)



Financial contents service



Korean No.1 Facebook partner for online marketing

KOSDAQ



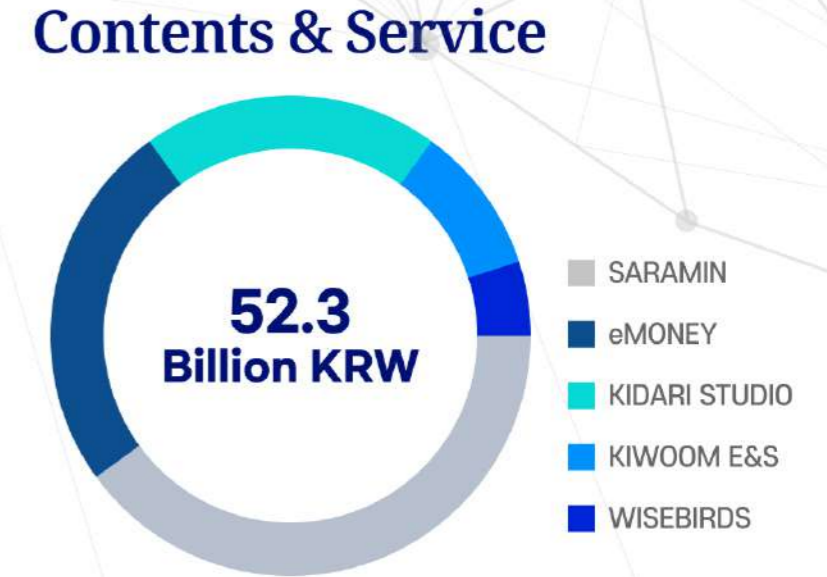
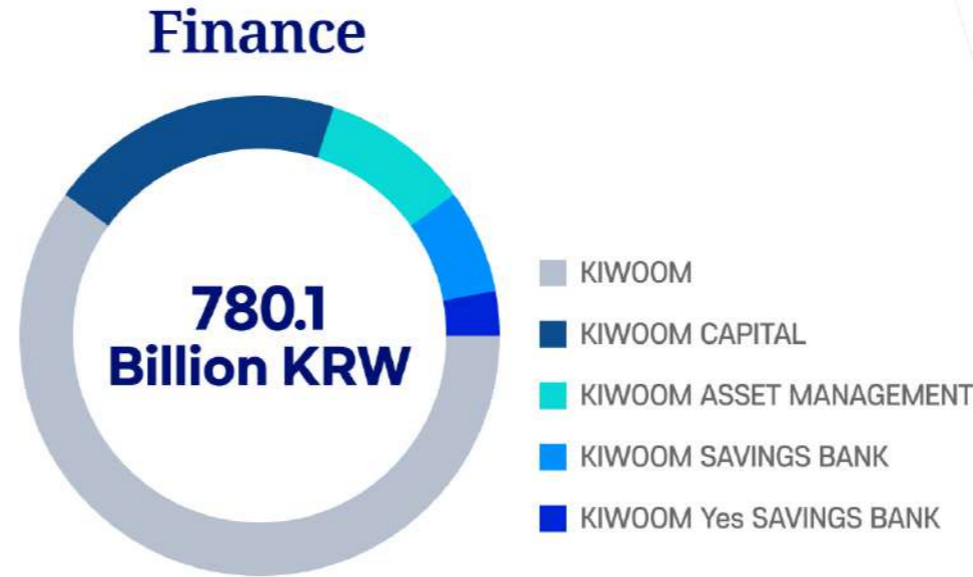
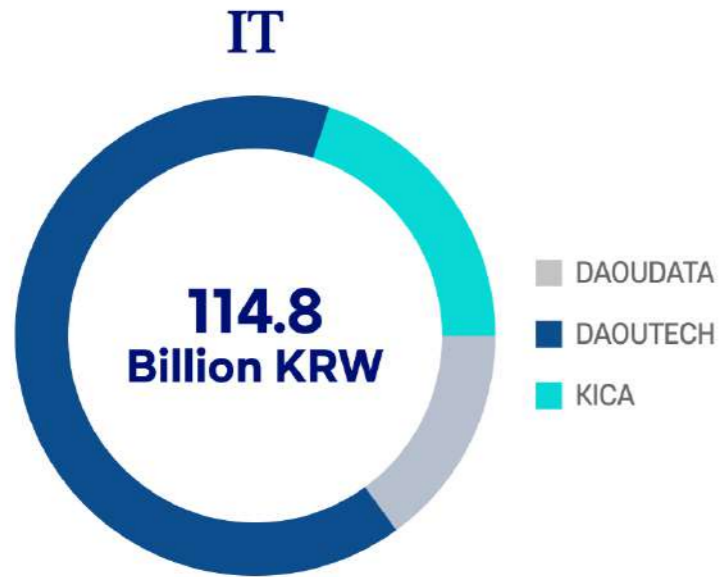
Real estates development & management

Group Performance

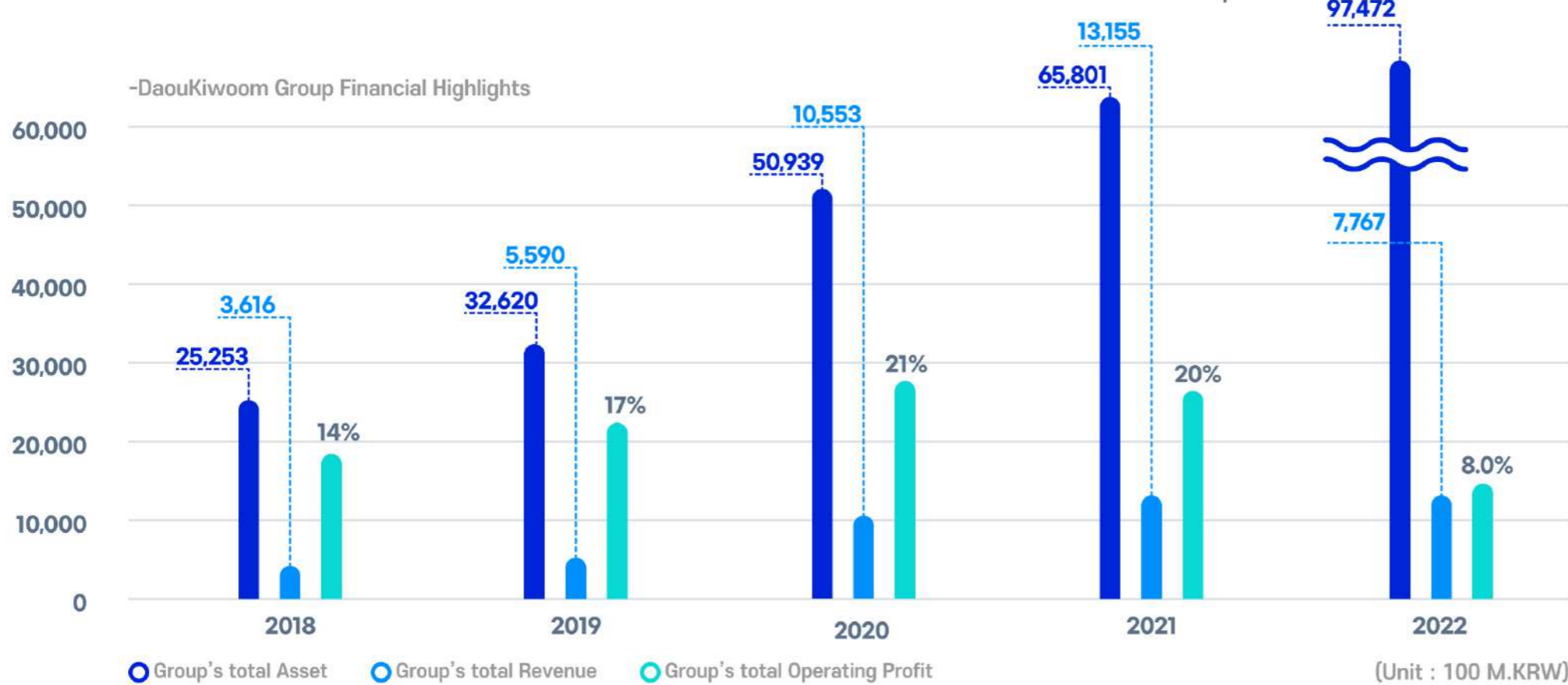
Financial Figures

DaouKiwoom Group has grown by both own business expansion and entrance of new business due to its professionalism and customers' trust.

-Revenue Breakdown by Business Area



-DaouKiwoom Group Financial Highlights



Group's total Asset
49,874,925,681,578 KRW

Group's total Revenue
9,747,210,930,928 KRW

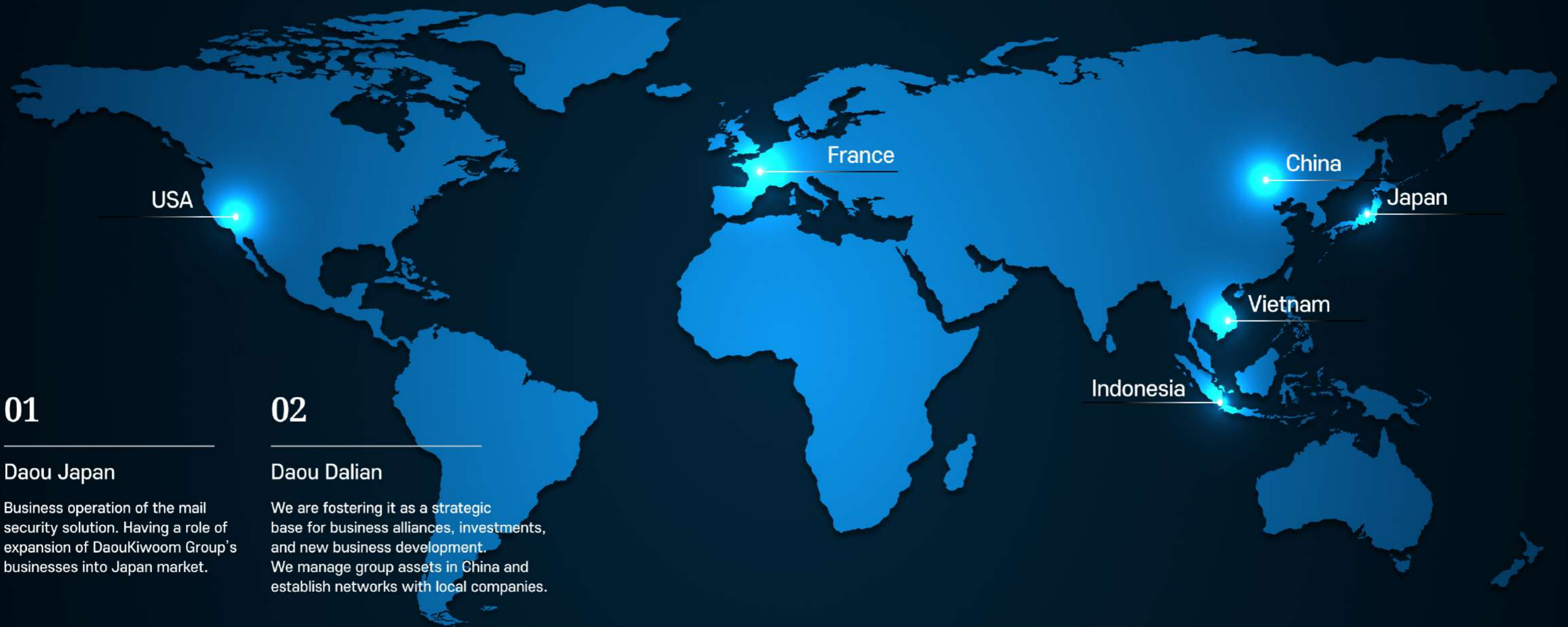
Group's total Operating Profit
776,695,601,049 KRW

<Source : DaouData Consolidated Financial statement as of FY 2022>

Global Exposure

Global Businesses

DaouKiwoom Group has expanded into USA, Japan, China, Indonesia, Vietnam and France, creating outstanding developments in areas of IT, finance and service. DaouKiwoom still continues its growth beyond Korea today.



01

Daou Japan

Business operation of the mail security solution. Having a role of expansion of DaouKiwoom Group's businesses into Japan market.

02

Daou Dalian

We are fostering it as a strategic base for business alliances, investments, and new business development. We manage group assets in China and establish networks with local companies.

03

Daou Kiwoom Innovation

Daou Kiwoom Innovation will provide new services by combining DaouKiwoom Group's technologies and Vietnam market insight.

04

Lezhin Entertainment, Corp

It operates a premium webtoon platform in Japan and actively develops businesses such as exchanging works with Japanese content companies.

05

Lezhin Entertainment, LLC

It operates a premium webtoon platform in the British-American market such as the United States, and is expanding to the South American market.

06

Delitoon SAS

It is European webtoon #1 platform company that provides Korean contents to France and Germany.

07

Kiwoom Sekuritas Indonesia/ Kiwoom Investment Management Indonesia

PT. Kiwoom Sekuritas Indonesia and PT. Kiwoom Investment Management Indonesia are enhancing its businesses in Indonesia finance market.

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